

# Conduent in Philippines An Overview

Conduent Business Services Philippines, Inc.



# 13+ years of delivery experience

proven experience providing diverse services for a range of clients with different requirements

## 100+ clients

across various industries

## Language Supported

provide multi-lingual customer experience services in English, Spanish, German, Vietnamese, Dutch, Japanese, Korean, Malaysia Bahasa, Indonesia Bahasa, Mandarin, and Thai

## 8K+ employees,

in Philippines and growing

## 5 offices

spread across 2 cities

## Young, vibrant & diverse workforce

with an average age of 29 years, with 52% of women employees

## Offering services

in HRS, Finance & Accounting, Customer Experience, Digital Processing, Healthcare, and Compliance to internal and external clients in across US, Europe and Asia

## Key Business Drivers





## Strategic Location

- Centrally located in South East Asia
- Follow-The-Sun
- Cultural affinity between Philippines and US
- US-based standards
  - School system
  - Accounting system



## **Diversity**

- Multi-racial
- Fluent in English
  - 650K annual college grads
- Other languages Bahasa, Thai, Cantonese, Mandarin, Tamil, Hindi, Japanese, Korean.



## Government Support

- PEZA Status
- Stable wage inflation compared to other offshore locations
- Wide range of skill sets readily available



## Excellent Infrastructure

- World class telecom, physical and IT infrastructure
- One of the lowest telecom costs in Asia
- High quality planned urban developments



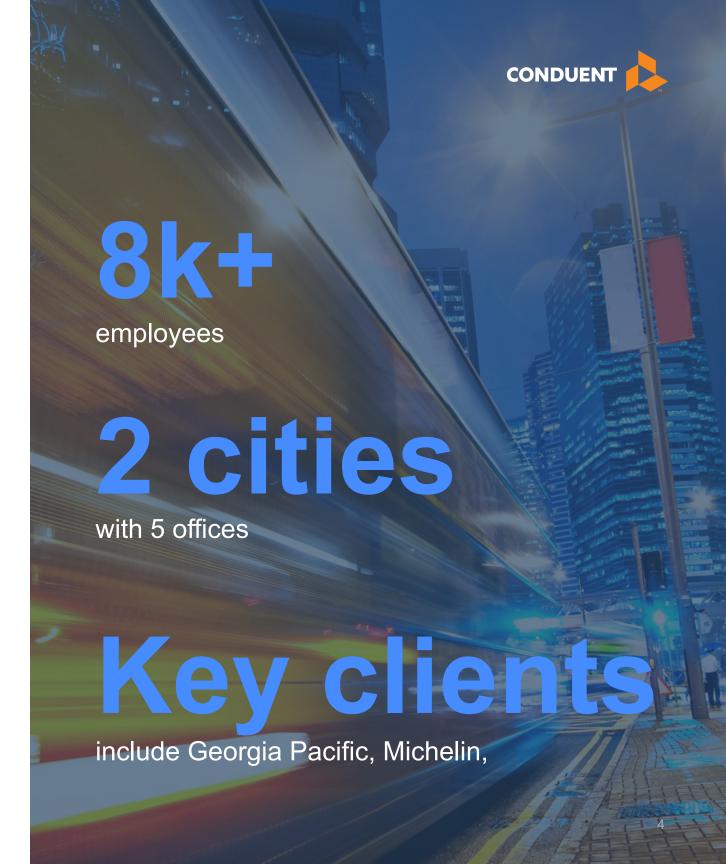
## **Talent Pool**

- Proficient in English (ranked 3<sup>rd</sup> in the world) & other languages
- Customer service oriented
- Highly trainable
- Cost Effective
- High level of commitment and loyalty

	Philippines
Population	100.6M
Labor Force	43.8M
Labor Force participation rate (% of total population ages 15-64)	67.1%
Literacy Rate	96.6%

## Our Philippine footprint





## PH & MY Organization Structure



#### Rishi Pradhan

Country CEO, Philippines & Malaysia

## **Administrative** Corporate **Functions**

&	ı

Human

Resources

Pamela

Donato

Recruitment & Talent Acquisition
Christine

Uy

nt n	IT Infrastructure & NOC
	Joseph

Alfred Lim



**Kurt** 

Urbanozo



Cortes

Admin Maintenance Melanie

Mendoza



Facilities &

Ronald Jomocan

Safety &

Security

Rose Figueroa

**Procurement** 

Robert **Apostol** 

Finance

Rea Roxas

Legal

## **Client Delivery Services**

Healthcare Customer Care	Medical Claims Management Services	
Learning Services	Chat Support	
Human Resource Services, Benefits	Mail Room Support	
Omni Channel/ Digital Processing		
Finance & Accounting Procurement		

## **Conduent In House Support**

Global Workforce Management

**Enterprise Application Support** 

IT Application & Desktop Support

Global Finance Shared Services

**HR Shared Services** 

### **Malaysia Operations Group**

**Business Operations** 

Facilities & Maint.

**Human Resources** 

IT Support

Recruitment

Gaby Lim

Jimmy Teh

Madeline Gan

Nagesvaran Vathumalai

Aysha Loi

#### **Transformation & Business Excellence –**

**Jason Cortes** 

## **Our Business lines**



#### **Customer Care**

- Healthcare & Insurance benefits and claims
- Medical Bill Review & Clinical Services, NFR, UR
- Inbound plan holder and member inquiries
- Customer service for retail chains orders, inquiries, complaints and request, wireless, travel
- Customer care, collections (outbound)
- Customer care email and chat support
- Mortgage Documents Review

### **Human Resource Services (HRS)**

- Employee data management
- Workforce administration
- Global benefits administration
- HR reporting, policies, portal login issues
- Health admin / Health & welfare
- Retirement (pension/401k) admin
- Pension plan enrollment
- Payroll administration & inquiries
- Employee/Manager self-service navigational support
- Affordable care act
- Specialty call center (Wellness credit)

### **Digital Processing**

- Data encoding/entry
- Correspondence routing
- Claims capture, validation & research/repair
- Open enrollment
- Claims processing & pre-adjudication
- Enrollment capture
- Indexing/service request
- Electronic/fax sorting
- Data analytics & verification
- Document & Medical transcriptions
- Search engine optimization

## **Our Business lines**



## Finance, Accounting & Procurement Services (FAPS)

- Source to Pay
- Order to Cash
- Record to Report
- Payments
- Financial planning & analysis
- Travel & expense
- Vendor & Supplier management

#### **Learning Services**

- Online/Web-based learning content development
- Storyline & captivate development
- IBM LCMS Kinexa, & Lectora development
- 2D animation, Video editing, and Graphics design
- User-interface/instructional design
- Virtual instructor-led training class schedule
- Virtual class producer "in session support" and coordinator "back-end support"
- Webcast hosting

### **Workers Compensation**

#### **Clinical Services**

- Injury Reporting
- 24/7 Nurse Triage
- Nurse Case Management
- Specialty Case Management
- Utilization Management
- Pharmacy Management
- Drug Utilization
   Review
- Telephonic Case Management

#### **Medical Bill Review**

- Provider Payment Solutions
- Outsourced Medical Bill Review
- Bill and Data Intake Solutions
- Nurse Review of Medical Bills
- IQ Analysis for Outof-Network Repricing and Negotiation
- Utilization Review Nurses
- Escalation Staff
- Utilization Review<sub>7</sub>
   Appeal Nurses



# Philippines Business Centers

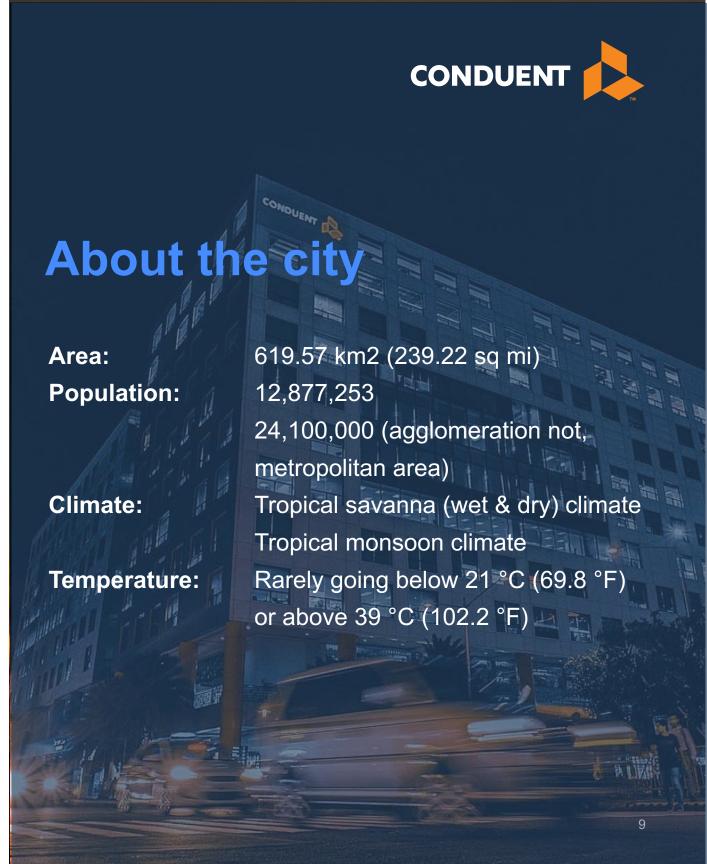
Conduent Business Services Philippines, Inc.

# Business center: Metro Manila

It is officially known as the **National Capital Region (NCR)**, and is commonly known as **Metro Manila** or simply **Manila**. It is made up of 16 cities. NCR has the highest literacy rate among all the regions of the Philippines, with 99.2%. There are 309 tertiary (public and private) institutions.

#### **Key strengths:**

- Strong English skills
- US based school system (textbooks in English)
- Wide range of skill sets readily available
- Accounting system
- Stable wage inflation compared to other off-shore locations
- Low cost telecom
- Wide range of skill sets readily available
- Cultural Affinity between Philippines and US
- Established history as a global call center location
- Demonstrated capability with an excellent economic track record
- Income Tax Holiday Incentives for PEZA registered companies





## Work performed

### **Finance & Accounting**

- Accounts Payable
- Accounts Receivable
- Procure To Pay
- Order to Cash
- Record to Report
- Bookkeeping

#### **Human Resource Services**

- Claims Capture
- Claims Validation & Research/Repair
- Open enrollment
- Enrollment Capture

#### **Customer Care**

- Healthcare, Pharmaceutical & Insurance benefits and claims
- Medical/Insurance billing
- Customer Service
- Customer Care email & chat support
- Membership & Retentions program

### **Digital Processing**

- Benefits administration
- Employee data set management
- Open enrollment

#### **Workers Compensation**

Utilization review

November 16, 2019 Conduent Internal Use Only

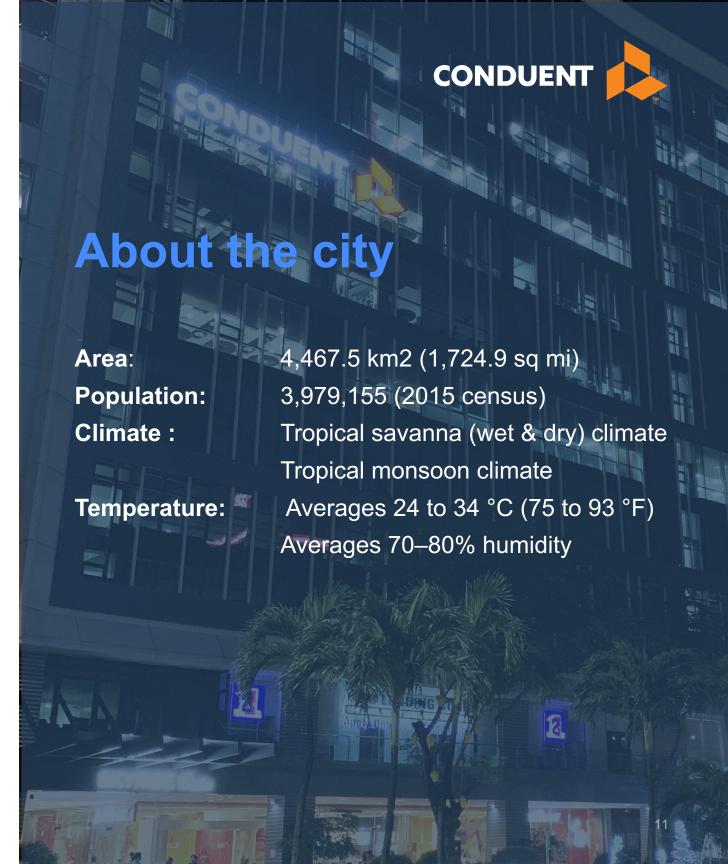
## Business center:

## Cebu

Cebu is a province of the Philippines located in the Central Visayas (Region VII) region, and consists of a main island and 167 surrounding islands and islets. Its capital is Cebu City, the oldest city and first capital of the Philippines, which is politically independent from the provincial government.

#### **Key strengths:**

- Strong English skills
- US based school system (textbooks in English)
- Low cost of living (~20% less than Manila)
- Wide range of skill sets readily available
- Demonstrated capability with an excellent economic track record
- Income Tax Holiday Incentives for PEZA registered companies
- It is not in a typhoon belt and there are no volcanoes on the island
- Primary BC/DR site for many outsourcing organizations
- One of the best records for peace and order in the country
- Strong Local Government Support
- Rank 12 out of 100 Global Outsourcing destination (Tholons 2017)





## Work performed

### **Digital Processing**

- Correspondence Routing
- Claims Capture
- Claims Validation & Research/Repair
- Open enrollment
- Enrollment Capture
- Indexing/Service Request
- Electronic/Fax Sorting
- Error Corrects
- Computation of Benefits

### **Workers Compensation**

- Nurses First Response
- Utilization Review
- Intake Services

#### **Customer Care**

- Verification of insurance benefits coverage
- Insurance Claims (Level 2)
- Customer Service Chat Support

November 16, 2019 Conduent Internal Use Only

